

**COMPANY PROFILE**

1. **COMPANY INFORMATION**

Company:

Address:

City:

Zip code:

Phone:

Fax:

E-mail:

Web:

Nominal Capital:

Turnover:

N° of employees:

Import (% turnover):

Export (% turnover):

Sector of activity:

Participant to B2B:

Position:

Spoken languages:

1.

2.

3.

List most important company products and related customs code(in English):

1.

2.

3.

4.

5.

**2. BRIEF DESCRIPTION OF COMPANY PRODUCTS OR SERVICES, FINAL CONSUMERS AND MAIN APPLICATIONS (in English)**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**3. BRIEF DESCRIPTION OF YOUR CO-OPERATION PROJECT (in English)**

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**4. REQUIRED PARTNER/S (detail in English the profile of your potential partner/s). Thank you for indicating already existing contacts in the required Areas.**

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**5. MAIN COMPETITORS**

1.

2.

3.

4.

5.

**6. MAIN FACTORS OF COMPETITIVENESS OF YOUR COMPANY**

1.

2.

3.

4.

5.

**7. CO-OPERATION REQUEST**

**Technical co-operation**

Mutual technical co-operation Assistance in R&D ⁪

Joint production agreement ⁪

Subcontracting ⁪

Patent or License purchase ⁪

**Commercial co-operation**

Seeking a partner to participate in a tender ⁪

Mutual marketing agreement ⁪

Seeking a representative, distributor or franchiser ⁪

Supplying a representative or, distributor ⁪

**Financial co-operation**

Setting up a joint-venture or a subsidiary ⁪

Merging ⁪

Acquiring a whole firm or buying into its capital ⁪

Selling a whole firm or part of it ⁪

Seeking funds to borrow ⁪

Granting a loan ⁪

Seeking funds to borrow ⁪

Granting a loan ⁪

**Other** ⁪

Specify:

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**8. FOREIGN MARKETS ACTIVITIES**

Does your company already operate in foreign markets?

⁪ Yes

⁪ No

If yes, indicate the kind of activities

⁪ Purchasing⁪ Sale

⁪ Distribution  
⁪ Production

⁪ Know-how transfer

If yes, in what areas?

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

If yes, provide info about the import-export countries

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